Corporate Profile
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'For all the people around the world to keep their smile.' That is our wish at ARKRAY.

ARKRAY, Inc. is focused on always providing new value to our customers and this is based on our founder’s drive for taking on challenges. This drive has been key over the years as we built up our own, rare business style and maintained a comprehensive approach to the development, manufacture and distribution of the sample test devices, diagnostic reagents and diagnostic support tools needed for clinical testing.

In recent years, markets have undergone fundamental changes on a global scale and the value that the medical field demands has diversified. To achieve an even higher degree of customer satisfaction, we must continue creating value but in a new way. Of course we will continue providing accurate and rapid data needed for the diagnosis, treatment and monitoring of disease, but we must also turn our attention to health maintenance and improvement.

We will apply the technology and experience we have accrued over the past half century and continue to take on new challenges so that we can answer the diverse needs of our customers whilst maintaining both their health and happiness.

Takeshi Matsuda
President and CEO
Blood Testing

As a pioneer of diabetes testing devices

ARKRAY developed and released its first fully-automated HbA1c analyzer back in 1981 and since then, we have advanced the promotion of HbA1c testing and paved the way for a new era of diabetes testing. We will continue promoting proposals for ever more accurate testing, and contribute to diabetes diagnosis and treatment.
In 1971, we developed the world’s first portable and compact blood glucose meter, EYTONE, which created a great sensation. Since then, we have been pursuing improvement in customer experience and the QOL of patients with diabetes, which allows our business to evolve further.

**Urinalysis**

**Rapid and accurate measurement realized by automation**

ARKRAY developed AUTION ANALYZER UA-6 in 1972, which is the world’s first automatic analysis system using urine test strips. We have since improved our products many times over in order to establish the automation of urine testing and rapid, accurate measurement. We will continue contributing to the early detection and treatment of diseases such as chronic kidney disease.

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**Blood glucose test meter**

- GLUCOCARD S onyx
  
  - GT-7120

- GLUCOCARD S
  
  - GT-7110

**Lancet device**

- Multi-Lancet Device
  
  - Multi-Lancet Device 2

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**Fully-automated urine analyzer**

- AUTION MAX
  
  - AX-4060

- AUTION DISPENSER
  
  - UD-9440

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**Versatile urine analysis system**

- AUTION ELEVEN
  
  - AE-4020

**Compact urine analyzer**

- PocketChem UA
  
  - PU-4010
Taking on challenges in the field of veterinary health and medicine

‘thinka’ is a brand for medical devices dedicated to animals. It was launched with our desire to help veterinary medicine to evolve by thinking about the health of animals and basing the devices on our technologies fostered through the development of medical equipment and reagents for humans over many years. Taking on new challenges in the field of veterinary treatment and diagnosis, we are expanding our business domain.

Oral Care

Oral care - one step ahead

This world’s first salivary testing system was forged through the application of our know-how centering on urinalysis which has been fostered over the years. It can simultaneously measure seven items concerning the health of the oral cavity and through objective data patients can grasp certain conditions of their oral cavities which are usually difficult to notice.
Genetic Test

The future of gene analysis

A desktop instrument providing easy and rapid genetic analysis. It contributes to the development of personalized medicine such as diagnosis prior to medication for cancer treatment.

Sports

Hand-held lactate measurement

Lactic acid in blood has become an essential indicator at the front line of science-based training in sports. It allows users to conduct an easy and quick test on the spot.

Dietary Supplements

For the pursuit of health science in a new field, we develop materials for dietary supplements which promote anti-metabolic syndrome and anti-aging approaches.

Anti-aging

AG Herb MIX
The herbal extract, AG Herb MIX, is a new anti-aging dietary supplement with anti-glycation effect. It is produced using extracts from 4 kinds of herbs (Roman chamomile, dokudami, hawthorn berry and grape leaf).

Cryptobeta
The Satsuma mandarin extract, Cryptobeta, is produced from the concentrated residue of Satsuma mandarin, and supplied in orange paste form. It contains concentrated beta-cryptoxanthin.

Biletin
The shiikuwasha extract, Biletin, is produced from the extract of Okinawan shiikuwasha fruit. It is supplied in powder form (light yellow or yellow) and contains concentrated nobiletin and tangeritin.
Our products are used in more than 80 countries around the world. Based on our broad network of 22 main offices in 13 countries, we are committed to the principle of local production for local consumption from research and development to production and sales.
Kyoto Hannaryz joined the Japanese professional basketball league from the 09-10 season. The ARKRAY logo is proudly displayed across the front of the uniform. We strongly support Kyoto Hannaryz playing in the B.LEAGUE, and also contribute to the further development of sport culture in Kyoto.

IWATA PROJECT 21

In 2011, IWATA PROJECT 21 was launched under cooperation with Minoru Iwata, a professional baseball player who plays in Hanshin Tigers. He realized his dream of becoming a professional baseball player after he had been diagnosed with type 1 diabetes. With his cooperation, we carry out activities for supporting children with diabetes. Under the slogan and message of 'Let's make our dreams come true, together', we support children advancing toward a bright future.

夢をかなえよう、共に。岩田稔。
1960. 6  Tadashi Doi, the late Chairman, establishes KDK Corporation.
1960. 7  Successfully develops KBt, the nation’s first infrared synthetic single crystal.
1970. 3  Develops RAPID BLOOD ANALYZER RaBA-3010, rapid blood analyzer.
1970. 4  Develops EYETONE, a portable blood glucose meter completely in-house.
1972.11 Develops AUTION ANALYZER UA-6, automated urine analyzer.
1975. 9  EYETONE wins the grand prize at a European trade show for 2 consecutive years.
1977. 7  Launches Hi-SPEED AUTION ANALYZER HS-7, automated urine analysis system.
1981. 11 Launches HA-8110, the world’s first automatic glycohemoglobin analyzer.
1988. 6  Launches SPOTCHEM SP-4410, clinical chemistry automatic analyzer.
1990.10  Establishment of Konan Factory in Shiga Prefecture.
1991. 5  Launches GLUCOCARD GT-1610, portable blood glucose meter.
1995. 6  Introduces the new corporate brand ARKRAY.
1996.11  Acquires the certificate of ISO 9001.
1997. 2  Launches Lactate Pro ET-1710, portable lactate analyzer.
1997.11  Establishment of ARKRAY Factory, Inc. through the separation of the production division.
1999.11  Acquires the certificate of ISO 14001.
2000. 6  40th anniversary of establishment. Company name is changed from “KDK CORPORATION” to “ARKRAY, Inc.”
2001.11  Establishment of ARKRAY Marketing, Inc. and ARKRAY Global Business, Inc. through the separation of the sales division.
2003. 4  Establishment of a sales office in China: ARKRAY Marketing Shanghai, Inc.
2004. 4  Establishment of ARKRAY Infinity, Inc.
2004.11  Establishment of a sales office in the Netherlands: ARKRAY Europe, B.V.
2006. 4  Establishment of ARKRAY AMERICA, Inc. in Minnesota (U.S.). Establishment of a manufacturing facility in UK and a sales office in Poland.
2006. 6  Launches new business for functional food materials.
2007. 4  Launches SPOTCHEM D-Concept, dry/clinical chemistry analyzer.
2007. 5  Launches Glycohemoglobin A1c Kit CinQ HbA1c.
2007.12  Establishment of ARKRAY PIRAMAL Medical Pvt. Ltd. (joint venture) in India (ARKRAY Healthcare Pvt. Ltd. at present).
2008. 5  Start of direct sales of GLUCOCARD, blood glucose meters for diabetics.
2009. 1  Launches i-densy IS-5310, fully-automated SNP testing instrument.
2010. 6  50th anniversary of establishment. Changes company logo in commemoration of the 50th anniversary.
2010.12  Launches AUTION HYBRID AU-4050, fully-automated integrated urine analyzer.
2011. 1  Opens Kyoto Laboratory.
2011. 6  Launches ADAMS A1c HA-8181, glycohemoglobin analyzer.
2012. 3  Establishment of a development facility in China: ARKRAY Tech Xi’an, Inc.
2012.11  Establishment of a sales office in Indonesia: PT. ARKRAY
2012. 5  Launches Smart e-SMBG (Android β ver.), diabetes control application for smartphones.
2013. 3  Establishment of a manufacturing facility in Russia: ARKRAY Ltd.
2013. 5  Establishment of an office for presiding businesses in SouthEast Asia, South Asia and Oceania: ARKRAY & PARTNERS Pvt. Ltd. and R&D Center in Singapore.
2013. 5  Launches GLUCOCARD G Black, blood glucose meter.
2014. 1  Launches AUTION MAX AX-4060, fully-automated urine analyzer.
2014. 9  Launches veterinary medical device and reagents brand ‘thinka’.
2014.11  Launches PocketChem BG PG-7320, glucose analyzer.
2015. 3  Completion of business transfer from Span Diagnostics Ltd. to ARKRAY Healthcare Pvt. in India.
2015.10  Launches GLUCOCARD S and GLUCOCARD onyx, blood glucose meters for overseas.
2016. 4  Launches SPOTCHEM ST ST-4910, salivary testing system. Enters into the dental field.
2016. 5  Launches AUTION DISPENSER UD-9440, fully-automated urine dispenser.
# Corporate Profile

<table>
<thead>
<tr>
<th>Trade Name</th>
<th>ARKRAY, Inc.</th>
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</thead>
<tbody>
<tr>
<td>President and CEO</td>
<td>Takeshi Matsuda</td>
</tr>
<tr>
<td>Head Office</td>
<td>Yousuien-ai, 59 Gansuin-cho, Kamigyo-ku, Kyoto 602-0008, JAPAN</td>
</tr>
<tr>
<td>TEL</td>
<td>+81-75-662-8979</td>
</tr>
<tr>
<td>FAX</td>
<td>+81-75-431-1202</td>
</tr>
<tr>
<td>URL</td>
<td><a href="http://www.arkray.co.jp/">http://www.arkray.co.jp/</a></td>
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<tr>
<td>Established</td>
<td>June 10, 1960</td>
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<tr>
<td>Sales</td>
<td>JPY 55.6 billion (All ARKRAY group) as of October 2017</td>
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<tr>
<td>Number of Employees</td>
<td>2,316 (All ARKRAY group) as of November 1st, 2017</td>
</tr>
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## Affiliates

### [Domestic]
- ARKRAY Marketing, Inc.
- ARKRAY Global Business, Inc.
- ARKRAY Factory, Inc.
- ARKRAY Factory, Inc. Kusatsu Factory
- ARKRAY Infinity, Inc.
- Karada Lab, Inc.
- Universal Healthcare Inc.
- ARKRAY Next, Inc.

### [Overseas]
- ARKRAY Tech Xi’an, Inc.
- ARKRAY Factory Shanghai, Inc.
- ARKRAY Factory Pinghu, Inc.
- ARKRAY Marketing Shanghai, Inc.
- ARKRAY Marketing Shanghai, Inc. Beijing Sales and Service Office
- ARKRAY Global Business, Inc. Seoul Sales and Service Office
- ARKRAY & PARTNERS Pte. Ltd.
- ARKRAY & PARTNERS Pte. Ltd. Singapore Laboratory
- PT. ARKRAY
- ARKRAY Industry, Inc.
- ARKRAY Industry West, Inc.
- ARKRAY Co. Ltd., Inc.
- ARKRAY Sdn. Bhd.
- ARKRAY Healthcare Pvt. Ltd
- ARKRAY Healthcare Pvt. Ltd Surat Factory
- ARKRAY Europe, B.V.
- ARKRAY Factory Ltd.
- ARKRAY Ltd.
- Color Trading Sp. z o. o.
- ARKRAY America, Inc.
- ARKRAY Factory USA, Inc.
- ARKRAY USA, Inc.
- U.S. ARKRAY, Inc.
- ARKRAY Global Business, Inc. Miami branch