# Corporate Profile

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「いのち・かがやく・かがく」 – They represent ARKRAY's desire to work for the "good of human life," its commitment to "make the world a bright and happy place for everyone," and its "pursuit of science to benefit humankind."

#### Willing to take on new challenges, we solve issues in the medical field and support the healthy livelihood of people around the world.

Day after day, ARKRAY strives to realize our mission "Contribute to the health and well-being of people all over the world through the advancement of science and the discovery of new technologies." by providing new diagnostic technologies and tests to the healthcare field.

The founder's spirit of embracing new challenges has been ceaselessly passed down to us and we have devoted ourselves to research and development in the aim of creating new values. In addition to the clinical testing devices and reagents for testing collected blood or urine samples, we currently provide comprehensive support to the medical field ranging from development, manufacturing, sales and servicing including diagnosis support tools such as software.

Recently, the focus of medicine has been shifting from conventional diagnosis and treatment to prevention and prolongment of a healthy life. Demand for promptly providing accurate test results will become higher than ever in the effort to promote more advanced healthcare services, which, we believe, will give us more opportunities in the medical field. Furthermore, in response to diversified medical needs and values in each region and country, ARKRAY has established a global structure that allows us to swiftly deliver our high value-added products to more than 100 countries and regions.

We will continue to help solve global healthcare issues, support healthy lives and improve the QOL of people by strengthening our global management and business structures and making tireless endeavors in developing new products and diagnostic technologies.

ARKRAY, Inc. Yukitoshi Yao, Representative director

#### From "diagnosis and treatment" to "prevention and health management", we support high quality medical services

Clinical tests performed at medical facilities are of vital importance because they indicate health conditions as well as the presence or absence of diseases, etc. which are then used to determine the treatment method. Out of all the tests, those that use samples such as blood and urine are widely used because it is possible to obtain a significant amount of patient information through these tests.

At ARKRAY, we undertake the entire process from research and development, production, sales to servicing that are necessary to provide the test devices, in-vitro diagnostic products and data management software used for sample testing. Through this we support high quality medical services.



#### At hospitals

We offer larger products that can be used to perform diabetic, urinary and genetic testing. They are mainly used in laboratories.



provide results on the spot and are designed mainly for clinics. Our products manage various test items all-inclusively and support a high quality diagnosis.

#### Corporate Profile

Trade Name	ARKRAY, Inc.	
Representatives	Yukitoshi Yao, Representative director	
Location	Kyoto Miyuki Bldg. 10F, 689 Takanna-cho, Nakagyo-ku, Kyoto 604-8153, JAPAN	(Herman)
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FAX	+81-75-221-6278	
URL	https://www.arkray.co.jp/english/	
Established	June 10, 1960	
Sales	JPY61.4 billion (All ARKRAY group) as of October, 2024	
Number of Employees	2,202 (All ARKRAY group) as of November 1st, 2024	
Affiliates [Japan]	ARKRAY Marketing, Inc. ARKRAY Global Business, Inc. ARKRAY Factory, Inc. ARKRAY Infinity, Inc. Karada Lab, Inc. ARKRAY Nagasaki Development Center, Inc. Universal Healthware Inc.	
Affiliates [Global]	<ul> <li>ARKRAY Factory Pinghu, Inc.</li> <li>ARKRAY Marketing Shanghai, Inc.</li> <li>ARKRAY Marketing Shanghai, Inc. Beijing Sales and Service Office</li> <li>ARKRAY Global Business, Inc. Seoul Sales and Service Office</li> <li>ARKRAY Global Business, Inc. Korean Development Center</li> <li>ARKRAY Global Business, Inc. Korean Development Center</li> <li>ARKRAY ARTNERS Pte. Ltd.</li> <li>PT. ARKRAY</li> <li>ARKRAY Industry, Inc.</li> <li>ARKRAY Industry West, Inc.</li> <li>ARKRAY Industry West, Inc.</li> <li>ARKRAY Industry West, Inc.</li> <li>ARKRAY (Thailand) Co., Ltd.</li> <li>ARKRAY (Thailand) Co., Ltd.</li> <li>ARKRAY Co. Ltd., Inc.</li> <li>ARKRAY Healthcare Pvt. Ltd.</li> </ul>	<ul> <li>ARKRAY Healthcare Pvt. Ltd. Surat Factory</li> <li>ARKRAY Europe, B.V.</li> <li>ARKRAY Ireland Ltd.</li> <li>ARKRAY Europe, B.V. ARKRAY Belgium Branch</li> <li>ARKRAY Italia S.R.L.</li> <li>ARKRAY Italia S.A.U.</li> <li>ARKRAY España S.A.U. Portugal Branch</li> <li>ARKRAY America, Inc.</li> <li>ARKRAY Factory USA, Inc.</li> <li>ARKRAY USA, Inc.</li> <li>U.S.ARKRAY, Inc.</li> <li>ARKRAY USA, Inc. Miami branch</li> <li>ARKRAY Lab México, S.A. de C.V.</li> </ul>

## Global Management System

The ARKRAY Group divides its global business into 5 geographical areas, namely "Japan", "The Americas", "China", "Asia and Pacific", and "Europe, Middle East and Africa" for the purpose of spreading global development. Each area has their own unique business operation, while ARKRAY, Inc. unites all areas through its management structure.



### History





## **Blood Test**

#### As a pioneer of diabetes testing devices

ARKRAY developed and released its first fully-automated HbA1c analyzer back in 1981 and since then, we have advanced the promotion of HbA1c testing and paved the way for a new era of diabetes testing. We will continue promoting proposals for ever more accurate testing, and contribute to diabetes diagnosis and treatment.



## Self Care

In 1971, we developed the world's first portable and compact blood glucose meter, EYETONE, which created a great sensation. Since then, we have been pursuing improvement in customer experience and the QOL of patients with diabetes, which allows our business to evolve further.



# Urinalysis

### Rapid and accurate measurement realized by automation

ARKRAY developed AUTION ANALYZER UA-6 in 1972, which is the world's first automatic analysis system using urine test strips. We have since improved our products many times over in order to establish the automation of urine testing and rapid, accurate measurement. We will continue contributing to the early detection and treatment of diseases such as chronic kidney disease.



## Veterinary

## Taking on challenges in the field of veterinary health and medicine

'thinka' is a brand for medical devices dedicated to animals. It was launched with our desire to help veterinary medicine evolve by thinking about the health of animals and basing the devices on our technologies fostered through the development of medical equipment and reagents for humans over many years. Taking on new challenges in the field of veterinary treatment and diagnosis, we are expanding our business domain.



# **Oral Care**

### Oral care - one step ahead

This world's first salivary testing system was forged through the application of our know-how centering on urinalysis which has been fostered over the years. It can simultaneously measure seven items concerning the health of the oral cavity and through objective data, patients can grasp certain conditions of their oral cavities which are usually difficult to notice.

Oral environment measurement instrument <b>SillHa</b>	arkrav Brilla
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## Hand-held lactate measurement

Lactic acid in blood has become an essential indicator at the front line of science-based training in sports. It allows users to conduct an easy and quick test on the spot.



# **Dietary Supplements**

For the pursuit of health science in a new field, we develop materials for dietary supplements which promote anti-metabolic syndrome and anti-aging approaches.

## Anti-aging



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#### **Global Network**

Our products are in operation in more than 100 countries and regions globally. Making the most of our broad network of 53 main offices in 18 countries, we are committed to the principle of local production for local consumption from research and development to production and sales.



#### Product / Service & Support

Through our global network, we confidently offer quality products and in-depth support and services that will meet the expectations of patients and healthcare professionals.

## Through quality control and a reliable product supply



Being able to obtain accurate test results is essential for those in the medical field who we support with our proucts, which is why we must provide them with a stable supply of high quality products.

ARKRAY's thorough quality control and global production system allows us to swiftly supply high quality proucts to more than 100 countries and regions.

Starting with the mother factory in Japan (Shiga-ken), we have established production sites in China, the Philippnes, India, the USA for the purpose of consistently supplying high quality products to medical facilities. We have passed on the production engineering and quality control system know-how that were accumulated in Japan to our overseas production sites. This in turn has allowed us to stably and continuously supply our diverse proucts globally.

We have also acquired ISO 13485 certification, the international standard for quality management systems for medical devices, to ensure strict quality control. With regard to environmental preservation, we have acquired ISO 14001 certification the international standard for environmental management systems, at our mother factory in Japan and some of our overseas factories, and are working to reduce the environmental impact of our business activities.

### Robust servicing system and academic support





As we supply our high quality products globally, we have pursued service and support system expertise, and are building service and support systems that meet the market needs of each country and/or regions.

In Japan we have set up a call center to help customers having trouble, and by connecting the medical devices of medical facilities to the network system and remotely monitoring them, we can check their conditions in real time and ensure their stable operations. We are working to employ this system overseas too. Currently, our overseas customer service training centers are located in Europe and China.

We hold academic seminars and symposiums all over the world, where we speak about the latest trends and information regarding clinical testing. Many healthcare professionals have participated in our events.



Promotional activities at our scientific exhibition booth.



Lectures at study session held by medical professionals.

Arkray, Inc. and Minoru Iwata, who played professional baseball while coping with Type-1 diabetes, work together to support children with Type-1 diabetes and promote diabetes awareness through the IWATA PROJECT.

## Yousuien

#### Fusion of cutting-edge scientific technology and cultural traditions

Our headquarters (Kyoto Laboratory) is located inside a Japanese garden called "Yousuien", which has been in existence since the Edo era.

Designed by architect Oe Tadasu to preserve the area, the laboratory coexists well with the garden, which is one of the "100 historical sites in Kamigyo-ku, Kyoto" and we were the first private company to be granted an exception from the policy of aesthetic landscape (promotion) district regulations in Kyoto city.

The history of the garden goes back to the Muromachi era, when Mitsumoto Hosokawa, who was a deputy to the fourth shogun Yoshimochi Ashikaga, built his residence on these grounds using the materials that were left over from the construction of the temple of the golden pavilion (Kinkakuji). Years after, in the Edo era, the estate was transformed into a strolling garden with a pond at its center.

Today, the pond that was designed to evoke the sense of Lake Biwa is encircled with cherry blossoms (weeping cherries), flowering dogwoods, trees with autumn hues, white camellias, and other plants that offer beauty which peak at various times through the four seasons, leaving an elegant and memorable impression.



