Corporate Profile
Willing to take on new challenges, we solve issues in the medical field and support the healthy livelihood of people around the world.

Day after day, ARKRAY strives to realize our mission “To contribute to the health and well-being of people all over the world through the advancement of science and the discovery of new technologies” by providing new diagnostic technologies and tests to the healthcare field.

The founder’s spirit of embracing new challenges has been ceaselessly passed down to us and we have devoted ourselves to research and development in the aim of creating new values. In addition to the clinical testing devices and reagents for testing collected blood or urine samples, we currently provide comprehensive support to the medical field ranging from development, manufacturing, sales and servicing including diagnosis support tools such as software.

Recently, the focus of medicine has been shifting from conventional diagnosis and treatment to prevention and prolongment of a healthy life. Demand for promptly providing accurate test results will become higher than ever in the effort to promote more advanced healthcare services, which, we believe, will give us more opportunities in the medical field. Furthermore, in response to diversified medical needs and values in each region and country, ARKRAY has established a global structure that allows us to swiftly deliver our high value-added products to more than 80 countries and regions.

We will continue to help solve global healthcare issues, support healthy lives and improve the QOL of people by strengthening our global management and business structures and making tireless endeavors in developing new products and diagnostic technologies.

ARKRAY, Inc.
Yukitoshi Yao, Representative director
"From diagnosis and treatment" to "prevention and health management", we support high quality medical services.

Clinical tests performed at medical facilities are of vital importance because they indicate health conditions as well as the presence or absence of diseases, etc., which are then used to determine the treatment method. Out of all the tests, those that use samples such as blood and urine are widely used because it is possible to obtain a significant amount of patient information through these tests.

At ARKRAY, we undertake the entire process from research and development, production, sales to servicing that are necessary to provide the test devices, in-vitro diagnostic products and data management software used for sample testing. Through this we support high quality medical services.

At hospitals
We offer larger products that can be used to perform diabetic, urinary and genetic testing. They are mainly used in laboratories.

At home
We offer self-monitoring blood glucose meters so that diabetes patients can check their own blood glucose levels. We do our best to contribute to the QOL of patients.

Supplying products through 54 business locations in 19 countries
- USA
- Japan
- Korea
- Indonesia
- Singapore
- The Philippines
- Vietnam
- India
- Mexico
- UK
- Ireland
- The Netherlands
- Belgium
- Spain
- Portugal
- Italy
- Poland
- Russia

Created a thorough quality control and global production system
- Introduced cutting-edge production engineering and quality control systems
- Enhanced the global production system and thus realized stable delivery

Unique technologies that will pave the way for medical testing
- Diabetes testing
- Self monitoring of blood glucose
- Genetic testing
- Medical testing for sports
- Point of care testing
- Urine testing
- Health care
- Veterinary testing
- Functional food materials

At clinics
We offer products that provide results on the spot and are designed mainly for clinics. Our products manage various test items all-inclusively and support a high quality diagnosis.
## Corporate Profile

<table>
<thead>
<tr>
<th>Trade Name</th>
<th>ARKRAY, Inc.</th>
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<tbody>
<tr>
<td>Representative</td>
<td>Yukitoshi Yao, Representative director</td>
</tr>
<tr>
<td>Location</td>
<td>Youruiten-nai, 59 Gansui-cho, Kamigyo-ku, Kyoto-shi, Kyoto-fu 602-0008, JAPAN</td>
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<tr>
<td>TEL</td>
<td>+81-75-662-8979</td>
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<tr>
<td>FAX</td>
<td>+81-75-431-1202</td>
</tr>
<tr>
<td>URL</td>
<td><a href="https://www.arikay.co.jp/english/">https://www.arikay.co.jp/english/</a></td>
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<td>Established</td>
<td>June 10, 1960</td>
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<tr>
<td>Sales</td>
<td>JPY39.2 billion (All ARKRAY group) as of October, 2022</td>
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<tr>
<td>Number of Employees</td>
<td>2,555 (All ARKRAY group as of November 1st, 2022)</td>
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### Affiliates [Japan]
- ARKRAY Marketing, Inc.
- ARKRAY Global Business, Inc.
- ARKRAY Factory, Inc.
- ARKRAY Infinity, Inc.
- Kaseida Lab, Inc.
- ARKRAY Nagasaki Development Center, Inc.
- Universal Healthcare Inc.

### Affiliates [Global]
- ARKRAY Factoy Pinghu, Inc.
- ARKRAY Marketing Shanghai, Inc.
- ARKRAY Marketing Shanghai, Inc. Beijing Sales and Service Office
- ARKRAY Global Business, Inc. Seoul Sales and Service Office
- ARKRAY Global Business, Inc. Korean Development Center
- ARKRAY&PARTNERS Pte. Ltd.
- ARKRAY&PARTNERS Pte. Ltd. Singapore Laboratory
- P.T. ARKRAY
- ARKRAY Industry, Inc.
- ARKRAY Co., Ltd., Inc.
- ARKRAY Healthcare Pvt. Ltd.
- ARKRAY Healthcare Pvt. Ltd Surat Factory
- ARKRAY Europe, B.V.
- ARKRAY Ltd.
- ARKRAY Ireland Ltd.
- ARKRAY Europe, B.V. ARKRAY Belgium Branch
- ARKRAY Italia S.R.L.
- ARKRAY España S.A.U.
- ARKRAY España S.A.U. Portugal Branch
- Color Trading Sp. z o. o.
- ARKRAY America, Inc.
- ARKRAY Factory USA, Inc.
- ARKRAY USA, Inc.
- U.S. ARKRAY, Inc.
- ARKRAY USA, Inc. Miami branch
- ARKRAY Lab México, S.A. de C.V.

### Global Management System

The ARKRAY Group divides its global business into 5 geographical areas, namely “Japan”, “The Americas”, “China”, “Asia and Pacific”, and “Europe, Middle East and Africa” for the purpose of spreading global development. Each area has its own unique business operation, while ARKRAY, Inc. unites all areas through its management structure.

### ARKRAY, Inc.
Yukitoshi Yao, Representative director

**Diagram: Global Management System**

- **Japan**
  - HQ/Administration
- **The Americas**
  - Research & Development
- **China**
  - Production/Distribution
- **Asia and Pacific**
  - Sales/Servicing
- **Europe, Middle East and Africa**
  - —
1960
60 Successfully develops KBr, the nation’s first infrared synthetic single crystal.

1970
64 Builds its own factory in Fushimi-ku, Kyoto-shi, and relocates the headquarters due to business expansion.

70 Announces RaBA-3010, a rapid blood analyzer. Adopts the digital display method for clinical testing devices, a first in the world.
70 Launches EYETONE, a portable blood glucose meter.

1980
71 Relocates the headquarters to Minami-ku, Kyoto-shi due to business expansion.
75 Enters into a sales alliance with Yamanouchi Pharmaceutical Co., Ltd. for AUTION Analyzer UA-6, an automated urine analysis system.
83 Establishes a new company building in Minami-ku, Kyoto-shi.

1990
90 Starts operation at the Konan factory in Koka-gun, Shiga-ken.
97 Establishes ARKRAY Factory, Inc. through the separation of the production division.

81 Launches AUTO A1c HA-8110, the world’s first automatic glycohemoglobin fractionation analyzer.
88 Launches SPOTCHEM SP-4410, a dry chemistry blood analyzer.
91 Launches GLUCOCARD GT-1610, a portable self-monitoring blood glucose meter.
06 Launches a new business for functional food materials.

09 Launches l-densy IS-5310, a fully-automated SNP’s testing instrument.

14 Launches “thinka”, a veterinary medical device and diagnostic reagent brand.

16 Launches SIILHa, a salivary testing system. Enters the dental field.

19 Launches The Lab, a new medical device and diagnostic reagent brand.

19 Development of urine sediment analyzer “AUTION EYE AI-4510”

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2000

00 40th anniversary of the company’s establishment. Company name is changed to ARKRAY, Inc.

01 Establishes ARKRAY Marketing, Inc. and ARKRAY Global Business, Inc. through the separation of the sales division.

03 Establishes a sales office in China: ARKRAY Factory Shanghai, Inc.

04 Establishes ARKRAY Infinity, Inc.

04 Establishes a sales office in the Netherlands: ARKRAY Europe, B.V.

06 Establishes ARKRAY Group Kyoto Headquarters in Nakagyo-ku, Kyoto-shi, Kyoto. The old headquarters was renamed as Science Park.

06 Establishes ARKRAY AMERICA, Inc. in Minnesota (U.S.). Establishes a sales office in Poland.

07 Establishes ARKRAY PIRAML Medical Pvt. Ltd. (joint venture) in India (currently: ARKRAY Health-care Pvt. Ltd.).

2001

03 Establishes a sales office in Russia: ARKRAY RUS.

11 Starts operations at the Kyoto laboratory in Kamigyo-ku, Kyoto-shi.

11 Establishes a manufacturing facility in the Philippines: ARKRAY Industry, Inc.

12 Establishes a sales office in Indonesia: PT. ARKRAY.

13 Establishes a manufacturing facility in Russia: ARKRAY Ltd.

13 Establishes an office for managing businesses in Southeast Asia, South Asia and Oceania in Singapore: ARKRAY & PARTNERS Pte. Ltd. Also establishes an R&D Center in Singapore.

18 Relocates the headquarters to the Kyoto laboratory to consolidate business facilities.

2010

20 60th anniversary of the company’s establishment.

20 Establishes ARKRAY Nagasaki Development Center, Inc. in Nagasaki-ken of the Kyushu area.

21 Establishes 5 sales offices in Italy, Spain, Portugal, UK, and Belgium, and a manufacturing facility in Ireland.

22 Establishes a sales office in Vietnam: Arkray Vietnam Co., Ltd.

22 Establishes a sales office in Mexico: ARKRAY Lab Mexico, S.A. de C.V.
Blood Test

As a pioneer of diabetes testing devices

ARKRAY developed and released its first fully-automated HbA1c analyzer back in 1981 and since then, we have advanced the promotion of HbA1c testing and paved the way for a new era of diabetes testing. We will continue promoting proposals for ever more accurate testing, and contribute to diabetes diagnosis and treatment.
Self Care

In 1971, we developed the world’s first portable and compact blood glucose meter, EYETONE, which created a great sensation. Since then, we have been pursuing improvement in customer experience and the QOL of patients with diabetes, which allows our business to evolve further.

Blood glucose test meter
GLUCOCARD onyx
GT-7120

Blood glucose test meter
GLUCOCARD S
GT-7110

Blood glucose test meter
GLUCOCARD W
GT-7210

Urinalysis

Rapid and accurate measurement realized by automation

ARKRAY developed AUTION ANALYZER UA-6 in 1972, which is the world’s first automatic analysis system using urine test strips. We have since improved our products many times over in order to establish the automation of urine testing and rapid, accurate measurement. We will continue contributing to the early detection and treatment of diseases such as chronic kidney disease.

Urine automatic analyzer
AUTION AI
Ai-450

Fully automated urine analyzer
AUTION MAX
AX-4060

Semi-automatic urine analyser
AUTION1Daten
AF-4070

Compact urine analyser
PocketChem UA
PU-4010
Veterinary

Taking on challenges in the field of veterinary health and medicine

‘thinka’ is a brand for medical devices dedicated to animals. It was launched with our desire to help veterinary medicine evolve by thinking about the health of animals and basing the devices on our technologies fostered through the development of medical equipment and reagents for humans over many years. Taking on new challenges in the field of veterinary treatment and diagnosis, we are expanding our business domain.

Oral Care

Oral care - one step ahead

This world’s first salivary testing system was forged through the application of our know-how centering on urinalysis which has been fostered over the years. It can simultaneously measure seven items concerning the health of the oral cavity and through objective data, patients can grasp certain conditions of their oral cavities which are usually difficult to notice.
Sports

Hand-held lactate measurement

Lactic acid in blood has become an essential indicator at the front line of science-based training in sports. It allows users to conduct an easy and quick test on the spot.

Dietary Supplements

For the pursuit of health science in a new field, we develop materials for dietary supplements which promote anti-metabolic syndrome and anti-aging approaches.

Cryptobeta

The Satsuma mandarin extract, Cryptobeta, is produced from the concentrated residue of Satsuma mandarin, and supplied in orange paste form. It contains concentrated beta-cryptoxanthin.

Anti-aging

AG Herb MIX

The herbal extract, AG Herb MIX, is a new anti-aging dietary supplement with anti-glycation effect. It is produced using extracts from 4 kinds of herbs (Romanchachomomile, dokudami, hawthorn berry and grape leaf).

Biletin

The shiikuwasha extract, Biletin, is produced from the extract of Okinawan shiikuwasha fruit. It is supplied in powder form (light yellow or yellow) and contains concentrated nobletin and tangeritin.
Our products are in operation in more than 80 countries and regions globally. Making the most of our broad network of 54 main offices in 19 countries, we are committed to the principle of local production for local consumption from research and development to production and sales.
Through our global network, we confidently offer quality products and in-depth support and services that will meet the expectations of patients and healthcare professionals.

Thorough quality control and a reliable product supply

Being able to obtain accurate test results is essential for those in the medical field who we support with our products, which is why we must provide them with a stable supply of high quality products. ARKRAY’s thorough quality control and global production system allows us to swiftly supply high quality products to more than 80 countries and regions.

Starting with the mother factory in Japan (Shiga-ken), we have established production sites in China, the Philippines, India, the USA and Russia for the purpose of consistently supplying high quality products to medical facilities. We have passed on the production engineering and quality control system know-how that were accumulated in Japan to our overseas production sites. This in turn has allowed us to stably and continuously supply our diverse products globally.

We have also acquired ISO 13485 certification, the international standard for quality management systems for medical devices, to ensure strict quality control. With regard to environmental preservation, we have acquired ISO 14001 certification the international standard for environmental management systems, at our mother factory in Japan and some of our overseas factories, and are working to reduce the environmental impact of our business activities.

Robust servicing system and academic support

As we supply our high quality products globally, we have pursued service and support system expertise, and are building service and support systems that meet the market needs of each country and/or regions.

In Japan we have set up a call center to help customers having trouble, and by connecting the medical devices of medical facilities to the network system and remotely monitoring them, we can check their conditions in real time and ensure their stable operations. We are working to employ this system overseas too. Currently, our overseas customer service training centers are located in Europe and China.

We hold academic seminars and symposiums all over the world, where we speak about the latest trends and information regarding clinical testing. Many healthcare professionals have participated in our events.
Arkay, Inc. and Minoru Iwata, who played professional baseball while coping with Type-1 diabetes, work together to support children with Type-1 diabetes and promote diabetes awareness through the IWATA PROJECT.

Yosuien

Fusion of cutting-edge scientific technology and cultural traditions

Our headquarters (Kyoto Laboratory) is located inside a Japanese garden called "Yosuien", which has been in existence since the Edo era.

Designed by architect Oe Tadaru to preserve the area, the laboratory coexists well with the garden, which is one of the "100 historical sites in Kamigyo-ku, Kyoto" and we were the first private company to be granted an exception from the policy of aesthetic landscape (promotion) district regulations in Kyoto city.

The history of the garden goes back to the Muromachi era, when Mitsumoto Hosokawa, who was a deputy to the fourth shogun Yoshimochi Ashikaga, built his residence on these grounds using the materials that were left over from the construction of the temple of the golden pavilion (Kinkakuji). Years after, in the Edo era, the estate was transformed into a strolling garden with a pond at its center.

Today, the pond that was designed to evoke the sense of Lake Biwa is encircled with cherry blossoms (weeping cherries), flowering dogwoods, trees with autumn hues, white camellias, and other plants that offer beauty which peak at various times through the four seasons, leaving an elegant and memorable impression.